GCSE (9-1)



WJEC Eduqas GCSE (9-1) in MEDIA STUDIES

GLOSSARY







Glossary

ACTION CODE Something that happens in the narrative that tells the audience

that some action will follow, for example in a scene from a soap opera, a couple are intimate in a bedroom and the camera shows the audience the husband's car pulling up at the

front of the house.

ACTIVE AUDIENCE Audiences who actively engage in selecting media products to

consume and interpret their meanings.

ANCHORAGE The words that accompany an image (still or moving) give the

meaning associated with that image. If the caption or voiceover is changed, then so may be the way in which the audience interprets the image. An image with an anchor is a closed text; the audience are given a preferred reading. A text without an anchor is an open text as the audience can interpret it as they

wish.

The same image of a school in a local newspaper could have a negative or a positive headline, which may change the way in

which the same image is viewed by the reader.

APPEAL The way in which products attract and interest an audience

e.g. through the use of stars, familiar genre conventions etc.

ASPIRATIONAL In terms of a media text one that encourages the audience to

want more money, up market consumer items and a higher

social position.

ATTRACT How media producers appeal to audiences to encourage them

to consume the product.

AUDIENCE

CATEGORISATION ethnicity) t

How media producers group audiences (e.g. by age, gender,

ethnicity) to target their products.

AUDIENCE

CONSUMPTION

The way in which audiences engage with media products (e.g. viewing a TV programme, playing a video game, reading a blog or magazine). Methods of consumption have changed

significantly due to the development of digital technologies.

AUDIENCE

INTERPRETATION

The way in which audiences 'read' the meanings in, and make

sense of, media products.

AUDIENCE RESPONSE How audiences react to media products e.g. by accepting the

intended meanings (preferred reading).

BRAND IDENTITY

The association the audience make with the brand, for

example Chanel or Nike, built up over time and reinforced by

the advertising campaigns and their placement.

BROADSHEET A larger newspaper that publishes more serious news, for

example *The Daily Telegraph* has maintained its broadsheet

format.

CAPTION Words that accompany an image that explain its meaning.



CHANNEL IDENTITY The aspects which make the channel recognisable to

audiences and different from any other channel. Presenters, stars, programme genres and specific programmes all

contribute to a channel's identity.

CIRCULATION The dissemination of media products - the method will depend

on the media form, e.g. circulation of print magazines,

broadcast of television programmes etc.

COLLOQUIAL LANGUAGE

This is conversational language where the words used are different from and less formal than those in written speech.

COMMERCIAL CHANNELS

These are channels like ITV and Channel 4 that raise their money through advertising, unlike the BBC which currently

gets its money from the licence fee.

CONNOTATION The suggested meanings attached to a sign, e.g., the red car

in the advert suggests speed and power.

CONVENTIONS What the audience expects to see in a particular media text, for

example the conventions of science fiction films may include: aliens, scientists, other worlds, gadgets, representations of good and evil. Useful headings to discuss conventions are: characters, setting, iconography, narrative, technical codes

and representation.

CONVERGENCE The coming together of previously separate media industries

and/or platforms; often the result of advances in technology whereby one device or platform contains a range of different features. The mobile phone, for example, allows the user to download and listen to music, view videos, tweet artists etc. All

this can be done through one portable device.

COVER LINES These suggest the content to the reader and often contain

teasers and rhetorical questions. These relate to the genre of

the magazine.

CROSS-PLATFORM

MARKETING

In media terms, a text that is distributed and exhibited across a range of media formats or platforms. This may include film,

television, print, radio and the Internet.

DEMOGRAPHIC

CATEGORY

A group in which consumers are placed according to their age, sex, income, profession, etc. The categories range from A to E

where categories A and B are the wealthiest and most

influential members of society.

DENOTATION The description of what you can see/hear in a media text, e.g.

the car in the advert is red.

DIEGETIC SOUND Sound that comes from the fictional world and can be seen, for

example the sound of a gun firing, the cereal being poured into

the bowl in an advert, etc.

DISRUPTION This is what changes the balance in the story world; it may be

a character or an event, for example a murder.

DISTRIBUTION The methods by which media products are delivered to

audiences, including the marketing campaign. These methods



will depend upon the product (for example, distribution companies in the film industry organise the release of the

films).

DIVERSIFICATION Where media organisations who have specialised in producing

media products in one form move into producing content

across a range of forms.

ENCODING AND

DECODING

Media producers encode messages and meanings in products

that are decoded, or interpreted, by audiences.

ENIGMA CODE A narrative device which increases tension and audience

interest by only releasing bits of information, for example teasers in a film trailer. Narrative strands that are set up at the beginning of a drama/film that makes the audience ask

questions; part of a restricted narrative.

EQUILIBRIUM In relation to narrative, a state of balance or stability (in

Todorov's theory the equilibrium is disrupted and restored).

FAN An enthusiast or aficionado of a particular media form or

product.

FEATURE In magazine terms, the main, or one of the main, stories in an

edition. Features are generally located in the middle of the

magazine, and cover more than one or two pages.

FOUR Cs This stands for Cross Cultural Consumer Characteristics and

was a way of categorising consumers into groups through their motivational needs. The main groups were Mainstreamers,

Aspirers, Explorers, Succeeders and Reformers.

FRANCHISE An entire series of, for example, a film including the original

film and all those that follow.

GATEKEEPERS The people responsible for deciding the most appropriate

stories to appear in newspapers. They may be the owner, editor or senior journalists. They will only let the stories most appropriate for the ideology of the paper 'through the gate'.

GENRE Media texts can be grouped into genres that all share similar

conventions. Science fiction is a genre, as are teenage

magazines, etc.

GLOBAL Worldwide - e.g. a media product with global reach is a product

that is distributed around the world.

HOUSE STYLE What makes the magazine recognisable to its readers every

issue. The house style is established through the choice of colour, the layout and design, the font style, the content and

the general 'look' of the publication.

HYBRID GENRE Media texts that incorporate elements of more than one genre

and are therefore more difficult to classify. *Dr Who*, for example, is a science fiction/fantasy television drama.



ICONOGRAPHY The props, costumes, objects and backgrounds associated

with a particular genre; for example, in a police series you would expect to see, uniforms, blue flashing lights, scene of

crime tape and police radios.

INDEPENDENT FILM A film made outside of the financial and artistic control of a

large film company. A truly independent film should be privately conceived and funded. However, few films made are really 'independent'. This more commonly refers to a film that

is made by a smaller film company on a low budget.

INDEPENDENT RECORD LABEL A record label that operates without the funding of and not

necessarily linked to a major record label.

INTELLECTUAL PROPERTY

A legal concept which refers to creations of the mind for which the owner's rights are recognised. These rights cover such intangible assets such as music, literary and artistic works; discoveries and inventions; words, phrases, symbols, and

designs.

INTERACTIVE AUDIENCE The ways in which audiences can become actively involved

with a product, for example by posting a response to a blog or

live tweeting during a television programme.

INTERTEXTUAL Where one media text makes reference to aspects of another

text within it. For example, referencing a scene from a film in a

television advertisement. Audiences enjoy recognising

intertextual references.

INTERTEXTUALITY Where one media product references another text, for

example a music video recreating visual codes that have

been used in a film.

LAYOUT AND DESIGN The way in which a page has been designed to attract the

target audience. This includes the font styles used, the positioning of text and images and the use of colour.

LINEAR NARRATIVE Where the narrative unfolds in chronological order from

beginning to end.

MAINSTREAM These are media products that are the most popular at the

time and tend to be the most conventional.

MARKETING This is the way in which an organisation tells its audience

about a product. It will use different ways in order to do this, for example a film company will produce trailers and posters to promote a new film. It will also make sure that the stars appear on chat shows and give interviews just before the

release of the film.

MASCULINITY The perceived characteristics generally considered to define

what it is to be a man. These can differ according to

sociological variations and cultural changes.

MASS AUDIENCE Traditional idea of the audience as one large, homogenous

group.



MASTHEAD This is the title and design of the title of the magazine. The

name and font style may give a clue to the genre.

MEDIA CONGLOMERATE A company that owns other companies across a range of

media platforms. This increases their domination of the market and their ability to distribute and exhibit their product.

MEDIA FORMS

Types of media products, for example television,

newspapers, music videos.

MEDIA LANGUAGE

The specific elements of a media product that communicate

meanings to audiences, e.g. visual codes, audio codes,

technical codes, language.

MEDIA PLATFORM The range of different ways of communicating with an

audience, for example newspapers, the Internet, and

television.

MEDIATION The way in which a media text is constructed in order to

represent the producer of the text's version of reality; constructed through selection, organisation and focus.

MISE-EN-SCENE In analysis of moving image products, how the combination of

images in the frame creates meaning; how individual shots in

a film or photograph have been composed.

MISREPRESENTATION Certain social groups (usually minority groups) may be

represented in a way that is inappropriate and not based on

reality.

MODE OF ADDRESS

The way in which a media text 'speaks to' its target audience.

For example, teenage magazines have a chatty informal mode of address; the news has a more formal mode of

address.

NARRATIVE The 'story' that is told by the media text. All media texts, not

just fictional texts, have a narrative. For example, magazines have a clear beginning, middle and end. Most narratives are

linear and follow a specific structure (Todorov).

NEWS AGENDA The list of stories that may appear in a particular paper. The

items on the news agenda will reflect the style and ethos of

the paper.

NICHE AUDIENCE A relatively small audience with specialised interests, tastes,

and backgrounds.

NON-DIEGETIC SOUND Sound that is out of the shot, for example a voiceover or

romantic mood music.

NON-LINEAR NARRATIVE Here the narrative manipulates time and space. It may begin

in the middle and then include flashbacks and other narrative

devices.

OPINION LEADERS People in society who may affect the way in which others

interpret a particular media text. With regard to advertising, this may be a celebrity or other endorser recommending a

product.



PASSIVE AUDIENCE The idea (now widely regarded as outdated) that audiences

> do not actively engage with media products, but consume and accept the messages that producers communicate.

PERSONA The image or personality that someone, for example a

celebrity, presents to the audience.

PERSONAL IDENTITY This means your ability to relate to something that happens in

a text because it has happened to you.

POLITICAL BIAS Where a newspaper may show support for a political party

> through its choice of stories, style of coverage, cartoons, etc. It may be subtle and implicit, or explicit as in the case of the

tabloids on election day.

PRIVILEGED SPECTATOR

POSITION

Where the camera places the audience in a superior position

within the narrative. The audience can then anticipate what

will follow.

PRODUCTION The process by which media products are constructed.

PRODUCTION VALUES These are the elements of the text that tell the audience how

> much it cost to make. A film with high production values will include big name stars, expensive locations or special effects.

MEDIA PRODUCTS Media texts, including television programmes, magazines,

video games, newspapers etc. as well as online, social and

participatory platforms.

PUBLIC SERVICE

BROADCASTER

A radio and television broadcaster that is independent of government financed by public money and is seen to offer a

public service by catering for a range of tastes.

REALISM A style of presentation that claims to portray 'real life'

accurately and authentically.

RED TOP A British newspaper that has its name in red at the top of the

> front page. Red-tops have a lot of readers, but are not considered to be as serious as other newspapers.

REGULATOR A person or body that supervises a particular industry.

REPERTOIRE OF

ELEMENTS

Key features that distinguish one genre from another.

REPRESENTATION The way in which key sections of society are presented by

> the media, e.g. gender, race, age, the family, etc. One important example in the media is how women are

represented in magazines.

RHETORICAL QUESTION A question asked for effect where no answer is expected. For

> example, in magazines the focus of the question may encourage the reader to engage in self-reflection.

SELECTION AND COMBINATION

Media producers actively choose elements of media

language and place them alongside others to create specific

representations or versions of reality.



SEXUAL

OBJECTIFICATION

The practice of regarding a person as an object to be viewed only in terms of their sexual appeal and with no consideration

of any other aspect of their character or personality.

SIGN/CODE

Something which communicates meaning, e.g., colours, sounds. The meaning of the sign may change according to the context, e.g., the colour red can mean passion, love, danger or speed depending on how and where it is used.

SPECIALISED AUDIENCE

A non-mass, or niche, audience that may be defined by a particular social group (for example young, aspirational females) or by a specific interest (for example skydiving).

SPLASH

The story that is given the most prominence on the front page of a newspaper.

STEREOTYPE

An exaggerated representation of someone or something. It is also where a certain group are associated with a certain set of characteristics, for example all Scotsmen are mean, blondes are dumb, etc. Stereotypes can be quick ways of communicating information in adverts and dramas, e.g. the rebellious teenager in a soap opera, as they are easily recognisable to audiences.

STRIPPED

a technique used in radio and television whereby a certain programme is broadcast at the same time every day. In radio this attracts an audience who associate a particular programme with their daily routine, for example driving home from work.

SUB-GENRE

Where a large genre is sub-divided into smaller genres, each of which has their own set of conventions. For example, the television genre can be sub-divided into teen drama, hospital drama, costume drama, etc.

SUBJECT-SPECIFIC LEXIS

The specific language and vocabulary used to engage the audience. Subject-specific lexis used on the front cover of a magazine will make the reader feel part of the group who belong to the world of that magazine. For example, terminology used on the front covers of gaming magazines.

SYNERGY

The combination of elements to maximise profits within a media organisation or product. For example, where a film soundtrack sells the film and the film sells the soundtrack.

TABLOID

Refers to the dimensions of a newspaper; a tabloid is smaller and more compact in size. However, there are further connotations attached to the term and it also tends to refer to a newspaper whose content focuses on lighter news, for example celebrity gossip, sport and television.

TAGLINE

This is the short phrase or slogan that appears in trailers and on posters. It gives a clue to the genre and storyline of the film and often includes an enigma.

The people at whom the media text is aimed.

TARGET AUDIENCE



TECHNICAL CODES These are the way in which the text has been produced to

communicate meanings and are part of media language (see

Section 8).

UNDERREPRESENTATION Certain social groups (usually minority groups) may be rarely

represented or be completely absent from media products.

USES AND

GRATIFICATIONS

THEORY

Suggests that active audiences seek out and use different media texts in order to satisfy a need and experience different

pleasures.

VERTICAL INTEGRATION Vertically integrated companies own all or most of the chain

of production for the product. For example a film company that also owns a chain of multiplex cinemas to exhibit the film

and merchandise outlets.

VIEWPOINTS Different perspectives in relation to values, attitudes, beliefs

or ideologies.

VIRAL MARKETING Where the awareness of the product or the advertising

campaign is spread through less conventional ways including social networks and the Internet. Viral marketing is so named

because many of the messages use 'hosts' to spread

themselves rapidly, like a biological virus.

VISUAL CODES The visual aspects of the product that construct meaning and

are part of media language, for example clothing, expression,

and gesture (see Section 8).